

Kaplan Pooled Superannuation Trust

(ABN: 54 808 466 581)

(RSE: R1001228)

ANNUAL REPORT

FOR THE YEAR ENDED 30 JUNE 2020

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Issued by Diversa Trustees Limited (ABN 49 006 421 638, AFSL 235153, GPO Box 3001, Collins St VIC 3001), as trustee of the Kaplan Pooled Superannuation Trust, ABN 54 808 466 581. Contact details for Kaplan Funds Management Pty Limited (the “Investment Manager” and “Administrator” - ABN 98 079 218 643 AFSL 240815) are:

Phone: (02) 8917-0300

Email: enquiries@kaplanfunds.com.au

Website: www.kaplanfunds.com.au

Postal address: Suite 607, 180 Ocean Street, Edgecliff, NSW 2027

This annual report should be read in conjunction with your annual member / investor statement. The information in this document is intended to provide you with general information only and does not take into account, one or more of your personal objectives, financial situation and needs. Before

making any financial decisions it is important that you consider the current Product Disclosure Statement (PDS) relevant to your membership and consider your particular circumstances and whether the particular financial product is right for you. The current PDS for the product is available on www.kaplanfunds.com.au. You should consult a financial adviser if you require personal advice.

Important Information

Trustee

The Trustee of Kaplan Pooled Superannuation Trust (PST) for the 12 months to 30 June 2020 was Diversa Trustees Limited (ABN 49 006 421 638, AFSL 235153).

Directors of the Trustee as at 30 June 2020 were:

- Vin Plant (Chairman)
- Robyn FitzRoy
- Murray Jones
- Andrew Peterson
- Fiona McNabb

Investment Manager

The Trustee has appointed Kaplan Funds Management Pty Limited (ABN 98 079 218 643, AFSL 240815) as Investment Manager of the Kaplan Pooled Superannuation Trust.

Trustee Indemnity Insurance

The Trustee has taken out Professional Indemnity insurance to protect the Trustee, its directors and the Fund against certain losses or liabilities. The indemnity insurance cover is subject to the terms and conditions of the indemnity insurance policy.

Investment Strategy

The Trustee and Investment Manager aspire to create wealth over time for investors through the application of an absolute return and income focused approach to the management of assets. The absolute return investment approach of the Investment Manager is derived from an income oriented investment style combined with an active, value orientated, risk averse and disciplined management focus.

The Fund may invest up to 100% of its assets in listed equities and will maintain a minimum at any time of 50% of its assets in such investments. The Investment Manager will try to limit investment risk by closely examining an entity's underlying assets, gearing, management, competitive position and markets for its products. Investment will predominantly be in Australian listed equities and other Australian listed securities and listed property trusts. The Fund may at times hold New Zealand listed securities. The Fund may use financial derivatives such as futures contracts, warrants and options, but only as an alternative to direct purchases or sales of assets, hedging of risk including any foreign currency risk, and enhancement of returns but not for speculative purposes. The Fund invests in a range of different companies and sectors which can assist in diversifying your investment across a wide range of asset types including shares, listed property, fixed interest, hybrid securities and cash.

Investment return objective	The investment return objective of the Fund is to achieve a rate of return which is at least 3% per annum above inflation as measured by movements in the CPI over each rolling three year period.
Performance benchmark	The Performance Benchmark is based on returns in excess of the growth in the S&P/ASX 200 Accumulation Index.
Strategic asset allocation	Cash 0%-50% Equities 50%-100%
Minimum suggested investment timeframe	The investment is designed for investment over the medium term (i.e. to 5 years)

Summary risk level	Medium (Probability of negative return in 4 out of every 20 years)
Type of investor for whom suitable	Eligible superannuation entities that are looking for a fund with low to medium volatility

Statement of Assets as at 30 June 2020

Asset Allocation 30 June 2020:

Cash 7.9%

Equities 92.1%

Asset Allocation 30 June 2019:

Cash 2.2%

Equities 97.8%

The following investments are in excess of 5% of the total assets of the Kaplan PST as at 30 June 2020:

BHP Billiton 6.9%

Charter Hall Long WALE REIT 5.7%

Fees and Costs

Fee definitions

Prescribed definitions of fees can be found in the Additional Information Booklet which is accessible on our website: <http://www.kaplanfunds.com.au/investment-trusts/pooled-super-trust>

Indirect Cost Ratio

The fees that make up the Indirect Cost Ratio (ICR) are as follows:

Investment Manager's Fee: 0.87125% of Fund assets p.a. (a performance fee may also be charged*), deducted from Fund assets, payable monthly in arrears.

Trustee fee: \$66,000 (Inc GST) p.a. deducted from Fund assets, payable monthly in arrears. A fee of \$22,000 (Inc GST) p.a. is also deducted from the Fund to pay the Trustee to hold a reserve for the Fund's operational risk financial requirement ("ORFR")

Recoverable expenses: (such as custody, audit, registry) Up to 0.2% of Fund assets per annum, deducted from Fund assets, payable monthly in arrears.

*The Investment Fee may include a performance fee. The Investment Manager is entitled to a performance fee equal to 15.375% of the net performance increases in the Fund over and above the S&P/ASX 200 Accumulation Index ("Benchmark"). The performance fee is calculated and accrued monthly but payable at the end of the financial year. The performance fee is determined on the Fund's net performance, which is calculated as the performance of the Fund after allowing for all fees and expenses including the Investment Manager's fee. If the Fund underperforms relative to the Benchmark, no performance fee is payable until the shortfall is recouped.

Additional explanation of fees and costs are disclosed in the Unitholders' 2020 Annual Periodic Statement.

Transaction costs (buy/sell spread)

Transaction costs are the costs of buying and selling investments, such as brokerage fees and government charges. Transaction costs are an additional cost to the investor. These costs are additional costs added to the unit price on entry and deducted from the unit price on exit, and are paid out of the Fund. The current allowance for Transaction Costs is 0.25% of the unit price. This ensures that incoming and exiting investors meet transaction costs incurred when buying or selling investments so as not to disadvantage existing investors in the Fund. Transaction costs are not retained by the Trustee or external managers.

Taxation

The benefits of tax deductions received for costs incurred are passed on to unitholders in the form of reduced tax liability for the Fund. For other taxation details please refer to section 7 of the PDS. You should read the important information about fees and costs of super before making a decision. Go to “Fees and Costs” located in the Additional Information Booklet. The material relating to fees and costs may change between the time when you read this Statement and the day when you acquire the product.

Further Information

For further information and for up-to-date information on the investment strategies please contact the Manager with the contact details on the front page.

Dispute Resolution

You can notify us in writing if you have a complaint and address it to:

The Complaints Officer
Kaplan Funds Management Pty Limited
Suite 607
180 Ocean Street
Edgecliff
NSW 2027
Telephone: (02) 8917 0300 Facsimile: (02) 8917 0355

The Manager will address your complaints and will ensure that they are answered within 45 days. If your complaint is not dealt with to your satisfaction by the Manager, you may refer your complaint to the Australian Financial Complaints Authority (AFCA) contact details below:

GPO Box 3
Melbourne, Victoria, 3001
Tel: 1800 931 678
Email: info@afca.org.au

Penalties

In the 12 months to 30 June 2020 Kaplan PST and the Trustee received no penalties or enforceable undertakings under SIS legislation.

Performance Information - Accumulation Units

Fund Performance %	Inception 21.4yrs pa	10 yrs pa	7 yrs pa	5 yrs pa	3 yrs pa	2 yrs pa	1 yr pa	Jun Qtr
KFM PST Accumulation Units (after fees, tax & expenses)	8.39	6.11	5.45	4.80	3.32	1.66	-7.94	8.17
ASX 200 Accum. Index	7.77	7.80	7.48	5.95	5.19	1.48	-7.68	16.48
Relative Performance	0.62	-1.69	-2.03	-1.15	-1.87	0.18	-0.26	-8.31
Fund Volatility/Risk	7.1%	6.9%	7.2%	8.0%	9.3%	11.1%	15.0%	
ASX 200 Volatility/Risk	14.8%	13.3%	14.0%	15.0%	16.8%	20.0%	26.5%	

Accumulation Unit performance is shown above inclusive of tax liabilities.

Fund Performance % Medium term objective*	Inception 21.2yrs pa	7 yrs pa	5 yrs pa	3 yrs pa
KFM PST Accumulation Units after fees, tax & expenses	8.39	5.45	4.80	3.32
CPI Index + 3%*	5.47	4.54	4.25	4.10
Relative Performance	2.92	0.91	0.55	-0.78

Performance Information - Pension Units

Pension Unit	Inception 4.8 yrs %pa	3 yr %pa	2 yr %pa	1 yr %pa	Jun Qtr %
Return after Fees	5.91	3.82	2.03	-8.47	9.71
ASX 200 Accum. Index	7.00	5.19	1.48	-7.68	16.48
Relative Performance	-1.09	-1.37	0.55	-0.79	-6.77

*Inception date 31/8/15. Pension unit is tax exempt.

Financial Information

This is a summary of the Trust's audited accounts (including both accumulation and pension assets) for the year ended 30 June 2020.

Statement of Comprehensive Income	Year ended	
	30 June 2020	30 June 2019
Investment Income		
Interest	62,294	178,851
Dividend Income	1,007,348	1,430,932
Distributions	525,780	474,106
Net gains on financial instruments held at fair value through profit or loss	(4,963,104)	2,677,587
Other operating income	5,516	33,549
Total net investment income	(3,362,166)	4,795,025
Expenses		
Manager's fees	329,604	317,612
Trustee's fees	82,371	83,764
Custody fees	22,095	31,949
Auditor's remuneration	41,287	41,457
Other operating expenses	46,907	35,294
Total operating expenses	522,264	510,076
Operating Profit before income tax expense/(benefit)	(3,884,430)	4,284,949
Income tax (benefit)/expense	(633,443)	(246,244)
Operating Profit for the year after income tax expense/(benefit)	(3,250,987)	4,531,193
Other Comprehensive Income	-	-
Total Comprehensive Income for the year	(3,250,987)	4,531,193

Balance Sheet	As at	
	30 June 2020	30 June 2019
Assets		
Cash and cash equivalents	2,749,489	895,568
Due from brokers – receivable for securities sold	7,296	370,972
Receivables	313,483	343,341
Financial Assets held at fair value through profit or loss	32,098,265	39,614,650
Current year tax benefit	263,484	342,760
Deferred tax asset	106,261	-
Total assets	35,538,278	41,4567,291
Liabilities		
Payables	74,713	322,717
Financial liabilities held at fair value through profit or loss	858,815	1,109,464
Deferred tax liabilities	-	261,251
Total liabilities	933,528	1,693,432
Equity		
Unitholders' funds	34,604,750	39,873,859

The full audited Financial Statements as at 30 June 2020 are available on our website at www.kaplanfunds.com.au/investment-reports and can be sent to unitholders on request.